

### The Evolution of Security and Smart Home **Table of Contents**

By Tricia Parks, CEO; Stuart Sikes, President; Tom Kerber, Director of Home Systems & Energy; and Dina Abdelrazik, Research Analyst

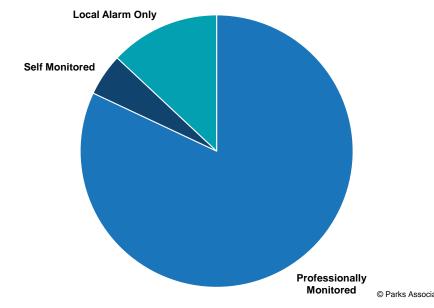
#### **Synopsis**

This report examines the competitive forces across the market segments addressing residential security as providers and manufacturers seek market expansion and enrichment through smart home system products and services. It also identifies and analyzes issues related to trends in technology, consumer behavior, channels to the consumer, and the impact of digital disruptors. The net impact of this research is to gain an understanding of how market dynamics will impact the segments of the residential security

#### Monitoring among Households with Security

### Types of Security Systems

U.S. Broadband Households with Functioning Security Systems



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market moving forward.

"Home security systems of all types are adding interactivity so that most newly installed security systems enable consumer access and control via smartphones, tablets, and computers. Home security substitutes such as IP cameras, all-in-one systems, and controller-based kits target consumers with 'good-enough' security solutions focused on affordability and optional monthly fees. These targeted consumers often live in multifamily dwellings," said Tricia Parks, CEO.

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Parks Associates Estimates for Lead Interactive Service Provider Volume Functioning Security Systems in U.S. Private Homes with Broadband

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Broadband Homes with Security Systems (2013-2020)

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U.S. Security System and Smart Home Controller Equipment Forecast: 2009-2020 Total New Professionally Monitored U.S. Security System Customers: 2009-2020

Total U.S. Security Revenues End-User Value 2013–2020

List of Companies		
	ADT	IRIS
	Alarm.com	Lowe's
	AllSeen Alliance	Nest
	Amazon	Philips
	Apple	Samsung
	August	Scout
	Canary	SmartThings
	Comcast	Thread
	Echo	Total Connect
	Google	Vivint
	Honeywell	Wink
	Icontrol	ZigBee
	INSTEON	Z-Wave



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